

## Position Description

### Corporate Associate

**Department**

Corporate & Securities

**Position type**

Full-time, Permanent

**Location**

Riyadh, Kingdom of Saudi Arabia (KSA)

### The Role

This is an excellent opportunity for a bi-lingual (Arabic / English) mid-level associate to join a Firm that is recognised as one of the leading corporate and commercial teams in KSA. With a longstanding presence in KSA coupled with a strong on-ground presence, the Firm is very regularly involved in high profile and ground break transactions. The Firm is well known for its pragmatic, commercial advice and for its approach in getting the deal done. The successful candidate will work with a range of partners, and can expect a good variety of transactional work.

The successful candidate will be involved in and have a focus on M&A and joint venture transactions and related advisory matters. This role would suit someone who has a solid background with the mechanics of an M&A transaction cycle in KSA, including completion matters, and who has both technical and communication skills.

**Main Responsibilities:**

- Manage the deal team
- Manage the due diligence exercise; coordinate with the team and hold the pen on the due diligence report
- Draft and negotiating key transaction documents
- Communicate with clients on day to day transaction matters
- Develop relationships with clients including gaining a good knowledge of the client's businesses, economic drivers, and market and sector requirements in order to ensure advice is relevant and commercial
- Engage in business development activities, being active in the promotion of the Firm, and seeking opportunities for new work, including the preparation of client alerts, preparing proposals for clients and attending meetings
- Assist the broader team with a range of matters, including corporate or regulatory matters

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## The Team

Our Corporate and Commercial practice is consistently recognized as top tier by the leading legal directories and the Team includes high ranking individuals in their own specialist areas.

The Team has extensive experience representing clients on a broad range of matters in various industry sectors including retail, F&B, healthcare, telecommunications, consumer, defence, construction and development.

## Key Skills and Experience Required

The successful candidate will be able to demonstrate all or the majority of the following:

- A 5-6 years qualified lawyer with a strong academic background and interest in corporate matters private M&A, public M&A, joint ventures, foreign investment
- Excellent Arabic-English communication skills (fluency in reading, writing, speaking and ability to translate and/or review translations).
- High quality work standards
- Strong client-service orientation
- Excellent communication skills
- Ability to work well both in a team and individually
- A keenness to learn
- Respects and enjoys the diversity of cultural, social and academic backgrounds found in the Firm
- Initiative and proactivity

The position will be based in Riyadh, KSA. The prospects of career promotion are promising for the right candidate.

The emphasis is on developing well rounded, commercially aware, relationship-focused lawyers, who are interested in a long-term career in a global law firm.

## Why join us?

Legal Advisors, Abdulaziz Alajlan & Partners is a fully established Saudi firm that works in association with the global firm Baker McKenzie, providing comprehensive advice and supporting all types of cross-border transactions such as multinational mergers and acquisitions, capital market transactions, corporate and commercial matters, international finance and complex multi-jurisdictional litigation.

We can offer you the work, pride and experience of being part of a leading law firm in an environment that is hardworking, friendly and supportive.

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## Our Commitment to Diversity & Inclusion

Legal Advisors has a culture of diversity and inclusion in its DNA – since our establishment, the differences of our people have helped us to work fluently across borders, cultures and practices. This is intrinsic to everything we do and underpins Legal Advisors vision. We understand that organisations work best when people with different backgrounds and points of view are brought together and also know people perform at their best when they can be themselves at work. We are committed to serving our clients with innovative solutions brought about by a diverse talent pool and an inclusive community.

## To Apply

At Legal Advisors, Abdulaziz Alajlan & Partners we welcome direct applications.

To send your resume or for more information about this position or to discuss any adjustments you may require during the process please use this email; [Careers.SaudiArabia@legal-advisors.com](mailto:Careers.SaudiArabia@legal-advisors.com)

### **NO AGENCIES PLEASE**

Please note Legal Advisors, Abdulaziz Alajlan & Partners does not accept unsolicited CVs.